



To: **Employees, Distributors and Suppliers**
From: **John D. Allen**
Date: **April 8, 2008**
Re: **Formation of Pump Solutions Group™ (PSG)**

It is my distinct pleasure to formally announce the establishment of the Pump Solutions Group (PSG), bringing together two legacy pump brands - Wilden and Blackmer - along with its partners Almatec and Griswold respectively. Yours truly, along with Carmine Bosco, President of Blackmer, have worked behind the scenes to initiate this group kick-off under the direction of Soma Somasundaram, President of Dover's Fluid Solutions Platform.

Although many pump companies within our 36 billion dollar industry have consolidated or otherwise joined forces, success as measured by profitable synergies or greater customer service has eluded most of them. As President of Wilden and throughout my 25 years in the pump business, I have witnessed most of these unions. Now, I have the opportunity, while standing arm in arm with some of the best talent in our industry, to totally revolutionize how pumps are sold, built and delivered worldwide. From the collective "triad" of resources, our employees, distributors and suppliers can set new standards of excellence which will first and foremost benefit our customers.

My first priority as the newly established President of the PSG, is to build a team of leaders whose mental toughness, global reach and best in class skill set will give us the best opportunity to succeed. To that end, I am pleased to announce the promotion of Will Barton to Group Vice President (GVP) of Finance. Will's tenure at Wilden as V.P. of Finance was energetic and productive, while bringing a strong sense of fiduciary responsibility to Wilden via a global perspective honed from many years of travelling and living abroad. Over the coming weeks, further GVP's will be announced by discipline after a rigorous audit by position.

Rest assured that PSG will go beyond the sharing of best practices. Our intention is to completely integrate all pump companies within the group, from "lean" office and manufacturing to distribution and supply chains while maintaining brand recognition of each pump member. This translates into new opportunities for all parties. Key distributors may receive access to new product lines, while major suppliers may be given larger economies of scale from which to serve. As always, employees who have the will to grow and demonstrate flexibility and productivity will be able to vie for more responsibility and growth.

I ask that you kindly be patient as we clarify the message and build a group that is greater than the sum of its parts. I will be in contact with you soon regarding further developments.

Until then, all the best.

A handwritten signature in black ink, appearing to read 'John D. Allen', with a stylized flourish at the end.

JDA



WORLDWIDE DIRECTORY

***Wilden**

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Grand Terrace, CA 92313
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Fax: 909-783-2432
www.wildenpump.com
Managing Director: TBA

Blackmer

1809 Century Avenue, S.W.
Grand Rapids, MI 49503
Tel: 616-241-1611
Fax: 616-241-3752
www.blackmer.com
President: Carmine Bosco

Blackmer Europe

ZI Plaine des Isles
rue des Caillottes,
Auxerre, France 89000
Tel: 33-3-86-49-86-30
Fax: 33-3-8649-4210
www.blackmer.com
President: Michel-Andre Roger

Blackmer Czech

CTPark Ostrava - Na Rovince 873
Ostrava - Hrabova, 720 00 Czech Republic
Tel: 420-596-710-412
Fax: 420-596-740-414
www.blackmer.com
General Manager: Pavel Tizek

Almatec

Carl-Friedrich-GauB-Str. 5
Kamp Lintfort D-47475
Germany
Tel: 49-2842-9-61-0
Fax: 49-2842-9-61-40
www.almatec.de
Managing Director: Bernard Dicks

Griswold

107 Plantation Oak Drive
Thomasville, GA 31792
Tel: 800-843-9222
Fax: 800-752-2929
www.griswoldpump.com
Managing Director: Darren McGuire

Wei Li

Gao Xin City, building #2 ,5th floor
Fu Te North Road, #288
Wai Gao Qiao Free Trade Zone
Shanghai, P.R. China 200131
Tel: 86-21-5868-3727
Fax: 86-21-5868-0537
www.weilipump.com
Managing Director: Philip Pang

Wilden India

14, Kundrathur Road, Golden Estate,
Gerugambakkam, Porur,
Chennai , Tamil Nadu 602101
Tel: 91-44-2382-1020
Fax: 91-44-2382-1023
Managing Director: Philip Pang

Spectrom

22069 Van Buren Street
Grand Terrace, CA 92313
Tel: 909-512-1261
Fax: 909-512-1275
www.spectromparts.com
General Manager: Darren Cherry

Lightning Logistics

22069 Van Buren Street
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General Manager: Steve Foehner

*PSG HQ will be housed at Wilden
facility until outside facility is chosen